

Market / Submarket	Total Inventory (SF)	Headlease Vacant Space (SF)	Sublease Vacant Space (SF)	Vacant Space for Sale (SF)	Total Vacant Space (SF)	Vacancy Rate	Availability Rate	Net Absorption SF		New Supply (SF)	Under Construction (SF)	Weighted Avg Asking NNN Rent (\$/SF)	Weighted Avg Asking Additional Rent
								Current Period	Year to Date				
Cambridge	31,720,394	773,896	18,500	83,154	875,550	2.76%	2.60%	184,400	374,165	0	651,859	\$4.74	\$3.08
Kitchener	18,784,379	145,663	113,605	46,396	305,664	1.63%	1.64%	87,685	458,910	102,465	125,583	\$5.15	\$3.42
Waterloo	8,897,710	121,996	8,517	38,000	168,513	1.89%	2.32%	39,000	13,913	0	45,498	\$6.19	\$3.45
WATERLOO REGION Grand Total	59,402,483	1,041,555	140,622	167,550	1,349,727	2.27%	2.25%	311,085	846,988	102,465	822,940	\$4.92	\$3.19