

Market / Submarket	Total Inventory (SF)	Headlease Vacant Space (SF)	Sublease Vacant Space (SF)	Vacant Space for Sale (SF)	Total Vacant Space (SF)	Vacancy Rate	Availability Rate	Net Absorption SF		New Supply (SF)	Under Construction (SF)	Weighted Avg Asking NNN Rent (\$/SF)	Weighted Avg Asking Additional Rent
								Current Period	Year to Date				
Cambridge	31,775,200	932,024	85,862	82,049	1,099,935	3.46%	3.24%	-92,647	251,716	0	105,151	\$4.47	\$3.21
Kitchener	18,738,541	143,850	119,748	66,396	329,994	1.76%	2.05%	-105,966	374,538	20,465	146,409	\$5.81	\$3.58
Waterloo	8,897,710	113,127	6,666	24,885	144,678	1.63%	2.45%	87,271	37,748	0	45,498	\$6.19	\$3.93
WATERLOO REGION Grand Total	59,411,451	1,189,001	212,276	173,330	1,574,607	2.65%	2.75%	-111,342	664,002	20,465	297,058	\$4.76	\$3.41