

Special Situations Expertise

Colliers

Advisor in 125+ special situations totaling \$1.5 billion over the past three decades

75%+

Market Share by # of transactions over the past decade (of national brokerages)

85%+

Market Share by \$ volume over the past decade (of national brokerages)

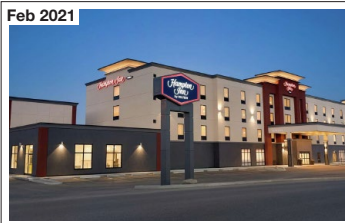


Jun 2021

**Carriage Hills/Ridge Resort
Horseshoe Valley, ON**

- ❖ 491 keys
- ❖ 28 acres

Client: **BDO**



Feb 2021

Hampton Inn St. Paul, AB

- ❖ 78 keys

Client: **BDO**



May 2019

Wingate Airdrie, AB

- ❖ 83 keys

Client: Grant Thornton



Jun 2018

Delta Toronto East, ON

- ❖ 366 keys
- ❖ Significant development land component

Client: **KPMG**



Jun 2017

**Trump Toronto, ON
(now St. Regis)**

- ❖ 256 keys
- ❖ Mixed use hotel & residential

Client: **JCF Capital ULC**

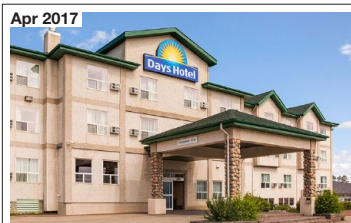


Jun 2017

**Holiday Inn Express Ottawa
East-Orleans, ON**

- ❖ 103 keys

Client: FULLER LANDAU



Apr 2017

Days Inn Grand Cache, AB

- ❖ 145 keys

Client: **ATB Financial**



Feb 2015

**Hilton Garden Inn Montreal
Airport, QC**

- ❖ 159 keys

Client: **Deloitte.**



Sep 2012

OPUS Hotel Montreal, QC

- ❖ 136 keys

Client:

Representative Clients

Deloitte.

FULLER LANDAU

KPMG

Grant Thornton

SHIMMERMANPENN^{LLP}

Hardie & Kelly
LICENSED INSOLVENCY TRUSTEE

pwc

EY



TD Canada Trust

Scotiabank



BMO



ALVAREZ & MARSAL

BDO

FIRST NATIONAL
FINANCIAL LP

MNP

ATB Financial

Canada's Hotel Real Estate Leader

In the past 30 years, Colliers' Hotels team has acted on the sale or financing of more than 850 hotels and resorts with deep transaction experience in every province. We are results-driven: whether a large portfolio or single property, our proven process delivers results via our global connections, world-class marketing and innovative strategies. Our clients choose us for our superior client service, level of specialization and unique market insights.

Our Team



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Advisory Services:

- ▶ Hotel Brokerage
- ▶ Debt Placement
- ▶ Special Situation Resolution
- ▶ Strategic Advisory & Consulting
- ▶ Value-Add Research



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